

Pfingsten Sells Arrowhead to The Riverside Company

Chicago, Illinois - September 1, 2015

Pfingsten Partners, L.L.C. (“Pfingsten”) announces the sale of AEP Holdings, Inc. (“Arrowhead”) to The Riverside Company.

Headquartered in Blaine, MN, Arrowhead is a global distributor of non-discretionary parts and components for the mobile equipment marketplace, carrying over 78,000 SKUs. From its locations in North America, Europe and Asia, the company serves over 6,800 customers in the powersports, agriculture, industrial, outdoor power equipment, marine and automotive end markets.

Since the initial platform acquisition in 2011, the Arrowhead management team more than tripled revenue while increasing earnings almost six-fold. “Pfingsten’s conservative capital structure and global capabilities allowed us to complete and integrate seven acquisitions, while building out the management team, investing in new product development and aggressively expanding our global footprint,” said Arrowhead CEO, Jim Wisnoski.

“The entire organization has been laser-focused on diversifying and growing the business both organically and via add-on acquisitions,” added Scott Finegan, Pfingsten Managing Director. “Arrowhead has emerged as a global leader providing non-discretionary, aftermarket parts and components.”

“This transaction represents an outstanding outcome for our investors and further demonstrates the value of our operational and global resources,” said John Starcevich, Pfingsten Managing Director. “We wish the Arrowhead team continued success in its next growth phase with The Riverside Company.”

The transaction closed on August 31, 2015. Jeffries and BB&T Capital Markets acted as financial advisors to Arrowhead and Paul Hastings served as legal counsel.

About Pfingsten

Pfingsten is an operationally focused private equity firm formed in 1989. From its headquarters in Chicago, IL and representative offices in ChangAn, China, New Delhi, India, and Chennai, India, the firm builds better businesses through operational improvements, professional management practices, global capabilities and profitable business growth. Since completing its first investment in 1991, Pfingsten has raised four investment funds with total commitments of approximately \$1.0 billion and has acquired 104 manufacturing, distribution and business services companies. For more information, visit pfingsten.com.