Environmental Lights Expands Specialty LED Capabilities with City Theatrical

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Pfingsten announces its portfolio company, Advanced Lighting Concepts, LLC d.b.a. Environmental Lights ("Environmental Lights") has acquired City Theatrical ("City"). Based in Carlstadt, New Jersey, City designs and manufactures LED lighting products, control technology and accessories for theatre, stage, TV, film and live event applications. City's products, including wireless DMX lighting controls, LED strip and accessories, spectrum analyzers, dimmers and beam control accessories, are trusted to shape and control lighting for leading global productions.

"We are thrilled to partner with City Theatrical," said Brad Tedder, CEO of Environmental Lights. "City's best-in-class lighting, lighting control electronics and mechanical accessories coupled with outstanding product development capabilities are highly complementary with our existing product portfolio and will deepen our expertise in the theatre, stage, TV, film and live event marketplace."

"Environmental Lights is a strong cultural and strategic fit for City," said Gary Fails, Founder and President of City Theatrical. "City's partnership with Environmental Lights will greatly benefit our mutual customers with additional products, resources and capabilities."

The transaction closed on June 30, 2023. To learn more about Environmental Lights and City Theatrical, please visit environmentallights.com and citytheatrical.com.

About Pfingsten

Pfingsten is an operationally focused private equity firm formed in 1989. From its headquarters in Chicago, IL, and representative offices in India and China, the firm builds better businesses through operational improvements, professional management practices, global capabilities and profitable business growth. Since completing its first investment in 1991, Pfingsten has raised five investment funds with total commitments of approximately \$1.3 billion and has acquired 163 manufacturing, distribution and business services companies. For more information, please visit pfingsten.com.

About Environmental Lights

Environmental Lights transforms environments with LED lighting technology by engineering our customers' visions into innovative solutions. We partner with our customers from project inception, planning, specification and installation of their LED lighting systems to create solutions that match their exact needs. Our work transforms environments in an array of industries, including stage and film, specialty retail display, live event, entertainment, hospitality and gaming. Learn more at environmentallights.com or by speaking with a sales engineer at (888) 880-1880.