

Pfingsten Seeking Packaging Industry Acquisitions

in partnership with packaging industry veteran, Brian Dunsirn

Chicago, Illinois - July 29, 2014

We are actively seeking to acquire providers of specialty products and value-added services in the packaging industry

- Flexible packaging, laminates and films
- Paper packaging products
- Pressure sensitive materials and labels
- Value-added converters

EBITDA in excess of \$3 million

About Brian Dunsirn



Brian Dunsirn is an experienced operator and successful investor in the packaging industry. He was Founder and CEO of Dunsirn Industries, a Wisconsin-based manufacturer of specialty packaging products, which he grew to \$70 million in revenues and sold to Avery Dennison Corporation. Over the past decade, Brian has acquired Dura-Fibre (provider of laminated, printed and die-cut paperboard), Nekoosa Coated Products (provider of digital printing substrates), and founded Amark (marketing services) and Operon Systems (manufacturing software).

About Pfingsten

Pfingsten is an operationally focused private equity firm formed in 1989. From its headquarters in Chicago, IL and representative offices in ChangAn, China and New Delhi, India, the firm builds better businesses through operational improvements, professional management practices, global capabilities and profitable business growth rather than financial engineering. Since completing its first investment in 1991, Pfingsten has raised four investment funds with total commitments of approximately \$1.0 billion and has acquired 96 manufacturing, distribution and business services companies. For more information, visit pfingsten.com.

Contact

Scott Finegan, Managing Director
sfinegan@pfingsten.com